

## **FAAM 2018**

18 – 20 October 2018 Copenhagen, Denmark



5th Food Allergy and Anaphylaxis Meeting

www.eaaci.org/faam2018



**Sponsorship and Exhibition Prospectus** 





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### INVITATION

Dear Industry Partner,

After our 4th successful biennial meeting, that took place in October 2016, in Rome, it is our great pleasure to announce and invite you to join us as a sponsor and/or exhibitor at the 5th EAACI Food Allergy and Anaphylaxis Meeting - FAAM 2018, which will be held in Copenhagen, Denmark, 18-20 October 2018.

FAAM 2018 will be – for the fifth time – the premier event in the areas of food allergy and anaphylaxis. Internationally renowned speakers will share their knowledge with an expected audience of more than 1,000 attendees.

The meeting will take place at the Tivoli Hotel and Congress Center, a venue ideally located in the center of Copenhagen. We believe that both the venue and the city will be the perfect hosts for FAAM 2018.

Exhibitors and sponsors are an integral part of the meeting. Your active involvement is a key element in our objective of providing an international forum of the highest scientific merit. Our Sponsorship and Exhibition Prospectus has been designed to offer you a range of different options to raise your visibility and to communicate your key messages to attendees. Your enthusiasm and support will help us make FAAM 2018 a memorable event for everyone who participates.

We look forward to seeing you in Copenhagen in October 2018.

Best regards,

Carsten Bindslev-Jensen FAAM 2018 Chair Lars K. Poulsen FAAM 2018 Secretary **Margitta Worm**IG Food Allergy Chair





### ORGANISING COMMITTEE

**Carsten Bindslev-Jensen**, Denmark FAAM 2018 Chair

**Lars K. Poulsen**, Denmark FAAM 2018 Secretary

**Margitta Worm**, Germany IG Food Allergy Chair

#### SCIENTIFIC COMMITTEE MEMBERS

Antonella Muraro, Italy
Carsten Schmidt-Weber, Germany
Ronald van Ree, Netherlands
Marina Atanaskovic-Markovic, Serbia
Kate Grimshaw, United Kingdom
Montserrat Alvaro-Lozano, Spain
Barbara Ballmer-Weber, Switzerland
Knut Brockow, Germany
Susanne Halken, Denmark

#### **EAACI PRESIDENT**

Ioana Agache, Romania

#### **EAACI VICE-PRESIDENT CONGRESSES**

Carsten Schmidt-Weber, Germany

### **KEY CONTACTS**

#### **EAACI** Headquarters

Hagenholzstrasse 111 3rd Floor 8050 Zurich Switzerland

Tel: +41 44 205 55 33 Email: events@eaaci.org Web: www.eaaci.org

#### **FAAM 2018 ORGANISING BUREAU**

ERASMUS Tours & Travel UK Limited 25, Moorgate, London

EC2R 6AY England

Tel: +44 2036952209 Email: faam@eaaci.org

Web: www.erasmusconference.uk

#### **MEETING VENUE**

Tivoli Hotel & Congress Center Arni Magnussons Gade 2-4 DK-1577 København V.

Tel: +45 44 87 0000 Fax: +45 44 87 0001 Web: www.tivolihotel.dk







## **ABOUT EAACI**

EAACI is a non-profit organisation active in the field of allergic and immunologic diseases. With over 10,000 members from 122 countries, as well as 60 national and international member societies, EAACI is the largest medical association in Europe focusing on allergy and clinical immunology. We take pride in being a global leading reference body for scientific, health and political organisations around the world.

FAAM IN NUMBERS					
FAAM 2016	1110 participants				
FAAM 2014	609 participants				
FAAM 2012	636 participants				

# SET UP/EXHIBITION OPERATING HOURS

During construction, operation and dismantling, the exhibition venue will be open to exhibitors according to the timetable shown below. The supervision of the safe build up/installation and removal of the exhibits falls within the responsibility of the exhibitor. Please note that the timetable below is subject to change. The final dates/times will be included in the exhibitors' manual.

	DATE	TIME
SET UP	18 October 2018	06:00 - 11:30
OPERATION	18 October 2018 19 October 2018 20 October 2018	13:00 - 19:30 08:30 - 18:00 08:30 - 15:00
DISMANTLING	20 October 2018	15:00 - 17:00

## **ACCESS**

#### ► Connection airport to city center/venue

The city center is only 8 km or 15 minutes away by metro or train. This is the fastest transfer time from airport to city center among major European cities. It is one of the most affordable too − a full fare ticket costs only €4,80. The train - and metro stations are located within the airport, connected to the arrivals terminal. The venue is located in the city centre ten minutes' walk from the central station.

#### Getting around

Thanks to its compact scale and extensive pavements, street crossings and pedestrian zones, Copenhagen is easy to explore by foot and is safe to walk around in, day and night.

Copenhagen offers a well-functioning infrastructure with 400 kilometers of bicycle lanes and an extensive public transportation system that connects the various areas of the city center as well as the suburbs.

Taxis are easy to hail on the street, and most accept all major credit cards. All taxis are clearly licensed and operate at fixed mileage rates. If you prefer to experience the city the Copenhagen way, it is easy to get a hold of a bike. Most bike shops and hotels offer bikes for rent, and some hotels even lend bikes to their guests for free.

#### ► Copenhagen metro and trains

The city's modern and well-functioning Metro has been voted 'The World's Best Metro' twice. Its high efficiency, security and general passenger satisfaction were among the reasons for the rating. Copenhagen Airport has its own metro station. The journey to the city centre by either the metro or the overland train is only 13 minutes. This is the shortest travel time from an airport to any capital city center in Europe. The metro operates around the clock and runs every 90 seconds during peak hours. Buses and trains operate from 05:00 am to 01:00 am. However, during the weekends the S-trains run throughout the night. Night buses operate during the night all week.







## CATEGORIES OF SPONSORSHIP

Sponsors will be given a sponsorship category according to their overall contribution to the Food Allergy and Anaphylaxis Meeting (FAAM) 2018, as follows:

#### **FAAM 2018 PLATINUM SPONSOR**

Total sponsorship contribution greater than EUR 20,001 Includes recognition as platinum level sponsor

#### **FAAM 2018 GOLD SPONSOR**

Total sponsorship contribution EUR 15,001 – EUR 20,000 Includes recognition as gold level sponsor

#### **FAAM 2018 SILVER SPONSOR**

Total sponsorship contribution **EUR 10,001 - EUR 15,000**Includes recognition as silver level sponsor

#### **FAAM 2018 CONTRIBUTOR**

Total sponsorship contribution EUR 2,500 - EUR 10,000 Includes recognition as sponsor

1 Select your desired level of sponsorship.
2 Select your exhibition space and sponsorship items corresponding to the category level you have selected.

If you have any other particular sponsorship suggestions, not included in the prospectus, please do not hesitate to contact us: **Tel.:** +44 203 695 2209, **Email:** sponsors@erasmusconferences.uk





### FXHIBITION AND ADVERTISING OPTIONS

The following items bring unique visibility to the sponsor and an exclusive opportunity to reach all delegates. Sponsors will be responsible for all costs associated with the design, production and delivery of sponsor items. Proofs of the items must be sent to the organiser for approval before production.

#### **EXHIBITION**

**EUR 600** per square meter

The exhibition will be held at the Tivoli Hotel & Congress Center. Refreshment points will be integrated into the exhibition area, maximising the time that delegates spend in this area.

#### Includes:

- Free build exhibition space (minimum 6 square meters)
- Two complimentary exhibitor registration (for each 6 square metres above the minimum space rental one additional complimentary exhibitor registration is offered). Please note that the exhibitor's badge does not allow access to the scientific sessions
- Acknowledgement in the list of exhibitors in the pocket programme and on the meeting website

Space allocation will be made on a first come, first served basis. Upon receipt of your written confirmation of your participation, space will be confirmed and a contract will be emailed. If you require a shell scheme booth, please contact the meeting organiser, Erasmus Tours & Travel UK Limited at sponsors@erasmusconferences.uk.

\* Please note that the exhibition floor plan will be available by late March 2018.

#### **ADVERTISING**

#### A6 POCKET PROGRAMME ADVERTISEMENT

This is the ONLY printed publication, which will be distributed at the meeting to all delegates and sponsors. The programme will be used continually by the delegates during the meeting to plan daily schedules. A product or solution brand name from a pharmaceutical company cannot be used in any material that is distributed to delegates.

- Number of printed copies: approx. 1100\*
- Number of pages: approx. 16
- Size: A6
- Colour/quality: 4/4-coloured, min. 300 dpi

\* Estimation based on previous **FAAM** meetings

#### BACK COVER ADVERTISEMENT **EUR 4,000**

#### Includes:

- All production costs
- Acknowledgement in the list of sponsors in the pocket programme and on the meeting website
- Corporate /symposium advertisement on the back cover of the pocket programme.

**FULL PAGE ADVERTISEMENT LIMITED ITEM** – Only available for up to 2 partners

**EUR 2,500** 

#### Includes:

- All production costs
- Acknowledgement in the list of sponsors in the pocket programme and on the meeting website

**EXCLUSIVE** 

SPONSORSHIP

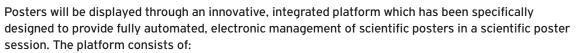




## ONLINE AND ELECTRONIC SPONSORSHIP OPTIONS

#### **E-POSTERS**

#### **EUR 15,000**



- Onsite display at a poster designated area of the congress venue in 2x55" screens
- Internet access to e-posters

#### Includes:

- Your logo on a visible spot at the top right-hand column of each website page along with a link of your choice
- Acknowledgment in the final programme

#### **MOBILE APP**

#### FAAM 2018 MOBILE APP

**EUR 5.000** BOOKING DEADLINE 20 AUGUST 2018



**EXCLUSIVE** 

SPONSORSHIP

The free FAAM 2018 mobile app has a modern and user-friendly design, and provides delegates with all-important information at their fingertips, including easy access to the scientific programme, floorplans, presenter profiles and much more. Our mobile app user statistics are constantly increasing with roughly one half of delegates downloading EAACI Focused Meeting apps.

Become the exclusive sponsor of the FAAM 2018 app to ensure high impact, continuous positioning on the home screen. Sponsorship of the app is limited to one company and includes:

- 1. Exclusive acknowledgment as app sponsor on the EAACI website FAAM 2018 page.
- 2. Exclusive acknowledgment as app sponsor in the pocket programme of the meeting.
- 3. Logo on home screen of the event app.
- 4. Individual button on home screen of the event app.
- 5. Individual page within the app including company logo, with website link, company profile and information on your company session and/or booth (if applicable).

#### **FAAM 2018 MOBILE APP ADVERTISEMENT**

per insert

LIMITED ITEM BOOKING DEADLINE 20 AUGUST 2018

#### Only available for up to 3 partners

Raise awareness of your activities or campaigns by making use of the in-app start screen adverts. This re-occurring advertising option provides multiple contact points as your advert will be shown to all app users every time they open the mobile app.

- 1. One advertisement for the duration of the app life span, prior and throughout the event
- 2. Interactive advert function enabling delegates to add your symposium to their favourites list.





#### MOBILE APP PUSH NOTIFICATION

EUR 750 per notification

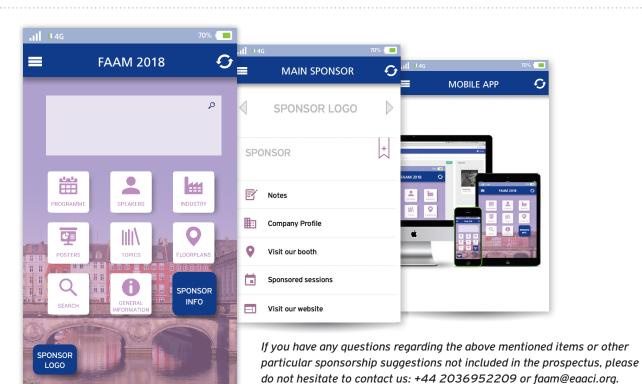
**BOOKING DEADLINE 20 AUGUST 2018** 

Optimise the awareness of your company booth, sessions or activities with a push notification sent. App notifications include:

- 1. One message consisting of a title with a maximum of 120 characters and text of up to a suggested 150 words
- 2. One in-message image
- 3. Two website links

To ensure regulated use and to maintain quality of impact of this communication channel, the total number of push notifications are limited to 5 notes per day.

\* Requests for notifications can be accepted after the mentioned deadline up until one week prior to the event, however, EAACI excercises the right to charge an additional EUR 50 + VAT administration fee.



#### **ENGAGE WITH YOUR AUDIENCE - VOTE & ASK**

**EUR 3,500** 

Engage directly with delegates to stimulate dialogue and gain the answers to burning questions you have for your target audience. EAACI provides both voting and ask features via the easy to use EAACI mobile app. With this package you may choose either the vote or ask, or both functions.

**Vote:** Present your audience with questions or scenarios to which they can give their suggestions and responses. We recommend that each question should include up to 5 proposals and allow only one answer (i.e. with no multiple option responses).

**Ask:** Provide your audience the opportunity to ask questions to your symposium presenter. These can either be discussed openly within the session or taken on-board for internal analysis and development.

- · Complete availability of both the voting and asking feature for the duration of your symposium
- Training & briefing prior to the event and before the session where required
- Technical support during the session
- · Results of your activities after the event





## ONLINE AND ELECTRONIC SPONSORSHIP OPTIONS

## **BATTERY CHARGING STATION EUR 3,000**



A battery charging station will be constructed to supply electricity for the recharging of mobile devices and laptops. The sponsoring company's logo will be displayed on the booth panels.

#### FULL WEBCASTING OF YOUR SATELLITE SYMPOSIUM

EUR 10,000 (if applicable)

**RECORDING:** Mixing, encoding and storage of recorded material, suitable for on demand usage (full set up - synchronized presentation).

#### **POST PRODUCTION:**

- Carefully listening throughout all video files, correction of what shouldn't be there (i.e. speakers' coughing, missing words, drinking water etc., slides not starting on time, mic interruptions etc.), specific slides excluded, blurring patients' faces, specific lines inside slides excluded as per speaker's guidelines.
- Content edited in a branded manner, adding the congress' poster & logo, as well as any other customizations the client might ask us for. Content can thus be consistent and recognizable throughout the years as well, and throughout all your channels.
- A round of revisions, shall there be comments to be addressed regarding the content.
- Content stored in our servers for up to 6 months. For the whole duration of this period you have a dedicated team of editors on top of the project for any further adjustments.

WAIVING OF USAGE RIGHTS: Permission to use material internationally and perpetually.

#### NOTES:

- All recorded material is securely backed up by our team for 6 months.
- Upon conclusion of the project final webcast portfolio is given in external hard drive (no extra cost) and safely delivered online via a password protected WeTransfer channel.
- We can accommodate one revision per video file at no extra cost. Revision notes must be submitted within one month from the submission of the final files.
- All digital content is in full HD (1080p) and suitable to view on web and locally on all types of mobile devices.
- Depending on the location of the meeting crew's travel expenses may apply.

#### **BASIC WEBCASTING OF YOUR SATELLITE SYMPOSIUM**

EUR 4,000 (if applicable)

**RECORDING:** Mixing, encoding and storage of recorded material, suitable for on demand usage (full set up - synchronized presentation).

WAIVING OF USAGE RIGHTS: Permission to use material internationally and perpetually.

#### NOTES:

- All digital content is in full HD (1080p) and suitable to view on web and locally on all types of mobile devices.
- Depending on the location of the meeting crew's travel expenses may apply.

## WEBCASTING & LIVESTREAMING OF YOUR SATELLITE SYMPOSIUM

EUR 14,000 (if applicable)

In addition to the full webcasting, your symposium can be broadcast live on the web through a dedicated web page. During your symposium, connected attendees can chat and leave their questions. Your moderator/chair person can select questions and discuss them with your speakers and the audience.





#### **POST PRODUCTION:**

- Carefully listening throughout all video files, correction of what shouldn't be there (i.e. speakers' coughing, missing words, drinking water etc., slides not starting on time, mic interruptions etc.), specific slides excluded, blurring patients' faces, specific lines inside slides excluded as per speaker's guidelines.
- Content edited in a branded manner, adding the congress' poster & logo, as well as any other customizations the client might ask us for. Content can thus be consistent and recognizable throughout the years as well, and throughout all your channels.
- A round of revisions, shall there be comments to be addressed regarding the content.
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- We can accommodate one revision per video file at no extra cost. Revision notes must be submitted within one month from the submission of the final files.
- All digital content is in full HD (1080p) and suitable to view on web and locally on all types of mobile devices.
- Depending on the location of the meeting crew's travel expenses may apply.

Editing, encoding and storage of recorded material on Livemedia, suitable for on demand usage (full set up - synchronized presentation)

## SCIENTIFIC PROGRAMME OPTIONS

#### **SATELLITE OR LUNCH SYMPOSIUM**

**EUR 15,000** 

#### Includes:

- 60 minutes symposium in the session hall, staff and basic audio-visual equipment
- Acknowledgement in the list of sponsors and the final programme

Companies may organise satellite symposia (lunch or evening) to run in conjunction with the conference, but outside the main scientific programme. As a sponsor you may choose the subject, as well as nominate speakers and chairs. The timeslot will be allocated on application. All speaker costs must be covered by the sponsor. In order to ensure that satellite symposia meet the scientific standards of the conference, the Organising Committee reserves the right to approve or reject any satellite symposium proposal. The sponsor may choose to offer participants complimentary food and beverages at its own expenses. Please contact the organiser for further information if interested in this option.

## POSTER SESSION EUR 4.000



This is an opportunity to have high visibility of your company at a scientific activity for the whole meeting. The sponsor will be acknowledged with company logo at the entrance of the poster session area, in the final programme and included in the list of sponsors on the website and in the pocket programme.





## OTHER SPONSORSHIP OPTIONS

#### **▶ COFFEE BREAKS**

**EUR 10,000** (for exclusive sponsorship) or **EUR 5,000** (per service)

#### Includes:

- Catering costs and logistics on-site
- Acknowledgement at each service station as well as in the list of sponsors

Refreshment breaks attract a large number of delegates and offer a unique opportunity to network. The serving points will be located in the exhibition area and can be coordinated around the sponsor's booth.

### ► FACULTY DINNER

#### **EUR 12,000**

#### Includes:

- Acknowledgment of the company at the faculty dinner
- Two invitations for the faculty dinner

#### **► TRAVEL GRANTS**

#### **EUR 3,000**

#### Includes:

- Acknowledgement in the list of sponsors in the pocket programme and on the meeting website
- Acknowledgement in communications to travel grant winners

Sponsorship of travel grants gives the company a chance to directly support the next generation and future leaders of the academy; EAACI Junior Members. The grant covers a part of the travel costs for authors of an accepted abstract, allowing them to attend the meeting and present their work. Up to ten travel grants of EUR 300 will be offered. The Organising Committee will decide which authors will receive travel grants.

#### ► SPEAKERS' PREVIEW ROOM EUR 7,000

## EXCLUSIVE SPONSORSHIP

#### Includes:

**EXCLUSIVE** 

SPONSORSHIP

**EXCLUSIVE** 

SPONSORSHIP

Speakers are at the heart of the meeting. The speaker preview room provides speakers with the opportunity to upload, amend and finalise their presentation. Technical assistance will be available. Refreshments for speakers will also be included. The sponsor's company logo will be displayed on screensavers and in the Speaker Preview Room. The sponsor will be acknowledged in the final programme and included in the list of sponsors.





## **VENUE FLOORPLAN**

To be announced shortly...



#### **MEETING VENUE**

**Tivoli Hotel & Congress Center** Arni Magnussons Gade 2-4

DK-1577 København V. Tel: +45 44 87 0000 Fax: +45 44 87 0001 Web: www.tivolihotel.dk



Signature \_



are transferred in the National legislation.

## SPONSORSHIP BOOKING FORM

		INVOICI	NG DETAILS		
Company/Institut	e/Organisation				
Postal Address					
Postcode		City		Country	/
Telephone (incl. C	ountry and Area Codes)			Fax	
E-mail					
VAT Number/Tax	ation Number (for EU co	ountries only)			
Company Activity		,			
Fubilities.	C (-1 :dit		ORSHIP ITEM		
	Space (please indicate r here any companies you	•			
Exhibition		Mohile ann	push notification		Satellite or Lunch Symposium
Back cover ac	lvertisement		your symposium		Poster session
Full page adve			arging station		Coffee break (exclusive or per
E-posters	ertisement	Full webca			service-please indicate)
			•		Faculty dinner
Mobile app	Lead's accord	Basic web	•		Travel grants
Mobile app ad	ivertisement	webcastin	g & livestreaming		Speakers' preview room
		TERMS (	OF PAYMENT		
▶ 50% upon sigr	nature of contract	▶ 50% by Se	eptember 10, 2018		
			OF PAYMENT		
		charges for the	•		s Tours & Travel UK Limited:
By bank transfe Erasmus Tours	r to the order of & Travel UK Limited		► By credit card (Vis Visa Maste		Card / American Express / Maestro)  AMEX* Maestro
Bank name:	METRO Bank		Credit Card Number:	reara	AMEX
Bank address:	1, Southampton Row, WC1B 5HA London, Uni	ted Kingdom			
	Account holder: Erasmus Tours & Travel UK Limited Account number: 17578189		Credit Card Owner's I	Name:	
Sort code:	23-05-80		Expire Date:		
SWIFT: MYMBGB2L IBAN: GB91MYMB23058017578189			Credit Card Verification Number:		
		7578189	*AMEX cards are subject to 3% commission		
CANCELLATION POLICY					
Cancellation must be sent in writing to the Meeting Organising Bureau. The organiser shall retain:					
<ul> <li>10% of the agreed package amount if the cancellation is made more than 6 months prior to the congress</li> <li>50% of the agreed package amount if the cancellation is made between 6 and 4 months prior to the congress</li> </ul>					
<ul> <li>100% of the agreed package amount if the cancellation is made less than 4 months prior to the congress</li> <li>Please sign the present form and send it via e-mail sponsors@erasmusconferences.uk</li> </ul>					
	72 57 532 (Attn. Ms. Ly			s.un	IMPORTANT NOTE
					Rates do not include VAT charges. VAT
					20% may apply according to Directive 2008/8/CE modifying Directive 2006/112/CE and as those measures

Date \_\_\_

## **FAAM 2018 ORGANISER**

**Erasmus Tours & Travel UK Limited** 

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United Kingdom

Tel.: +44 2036952209 E-mail: faam@eaaci.org

Website: www.erasmusconferences.uk

www.eaaci.org/faam2018